

APPENDIX A
FEES PROPOSAL

Please use the following assumptions when quoting your proposed fees:

ASSUMPTIONS	Percent	Participants
Eligible for Biometric Screenings (employees only)		3,100
Screening participation	70%	2,170
Eligible for Web Portal		3,900
Web portal participation	70%	2,730
Eligible for Incentive Administration		3,900
Incentive participation	70%	2,730
Eligible for HRA Participation (employees only)		3,100
Online HRA	70%	2,170
Eligible for HRA Participation (employees and spouses)		3,600
Online HRA	70%	2,520

COMPONENT COSTS	Per Eligible Per Month	Per Participant Per Month
Health Risk Assessment		
Online Questionnaire and Results		
Online Health Content		
Account Management		
Online Maintenance (Annual)		
One-time Set-Up Fees		
HRA Reports		
Management Reports		
Customized Reports		
Ad Hoc Reports		
HRA Communication and Promotional Materials		
Standard Materials		
Customized Materials		
Total Data Transfer Fees		
Fee for Spanish HRA		
Fee for translation services		
Other:		
Other:		
Health Risk Assessment Total Fees		

Web Portal		
Account Management		
Online Maintenance		
Online Set-Up Fees		
Web Portal Reports		
Management Reports		
Customized Reports		
Ad Hoc Reports		
Total Data Transfer Fees		
Customization		
Other:		
Web Portal Total Fees		
Incentive Administration		
Account Management		
Tracking		
Fulfillment		
Implementation/Set-up Fee		
Other:		
Other:		
Incentive Administration Total Fees		
Other (please note if optional)		
One-time Implementation fee		
Communication Strategy		
Communication Materials		
Mailing Costs		
Standard Reporting		
Data Management		
Measurement and Evaluation		
System Enhancement for Reporting (indicate if optional)		
Other:		
Other Total Fees		

Fee Summary (From Detail Above)	Per Eligible/Month	Per Participant/Month
Total One-Time Fees		
Total Annual Fee		
Total Monthly Fee		

