

Questions & Answers - 1

Solicitation 20-680-007 - E-Rate Category 1 Services
Buying Organization Poudre School District

No	Question/Answer	Question Date
Q1	<p>Question: WAN Questions</p> <p>1) Bethke Elementary and Wellington MS look to have another school on their campus. Do these sites share a connection? Therefore, if we connect both Bethke and Wellington will the other sites be connected?</p> <p>2) The RFP does not indicate what the district wants delivered at the hub? Are you asking/allowing over subscription? Basically, I'm asking if you want the sum of the parts to equal what is delivered at the hub. For example, if you want 1 Gb to be delivered to your 12 edge sites, then you would be asking for 12 Gb to be delivered at the hub. It is very common for districts to only clarify what they want delivered at their edge sites and to neglect to mention the hub. This allows incumbents to over-subscribe your network.</p> <p>3) Will you allow alternate contract lengths? We typically offer districts 5 and 10 year contracts. The E-Rate Special Construction Rule allows district to drastically buy down their monthly for life. This rule is a game changer and we allow districts to pay off any remaining construction costs after Special Construction over 4 years. Using a three year contract would not allow you to take full advantage of the cost savings associated with Special Construction. Taking these savings into consideration show Total Cost of Ownership (TCO).</p> <p>Answer: 1) Wellington MS and Eyestone ES are connected together as a single campus. This is also the case with Cache La Poudre MS and Cache La Poudre ES. Bethke does not have another school on the site.</p> <p>2) Each point-to-point connection from the school sites to our main site should be able to deliver up to 1 Gb/s bandwidth. A media convertor at the main site would need to provide the same number of 1 Gb/s copper interfaces, or if the "hub" uses VLAN tagging on a single interface, there would need to be a 10Gb/s fiber interface, to connect to PSD's network equipment.</p> <p>3) Please provide three separate price quotes: pricing for one-year, three-year, and five-year contracts.</p>	02/13/2020
Q2	<p>Question: Contract Term</p> <p>What is the requested contract term?</p> <p>Answer: To be determined. As requested in the answer above, provide three separate price quotes: pricing for one-year, three-year, and five-year contracts.</p>	02/17/2020