

GOOGLE G SUITE ENTERPRISE FOR EDUCATION IFB 21-680-003

Bid Tabulation

	Amplified IT	Dell	MVation Worldwide Inc.	SHI	Tierney Brothers
Unit price	\$22.80	\$20.87	\$19.60	\$20.21	\$20.75
Extended price for 3,228 licenses	\$73,598.40	\$67,368.36	\$63,268.80	\$65,237.88	\$66,981.00
Included features	Advanced controls for administrators. Enhanced analytics and search. Enterprise grade communication tools.	32,280 student upgrade licenses. Promotional pricing valid until 9/30/2020. Transfer Token and other info needed to start process.	Full domain for institutions purchasing licenses for all faculty and staff. FDL for 3,228 paid staff licenses = 32,280 free student licenses.	Advanced analytics & security controls. Detailed analysis & reporting. Video. Live streaming. Dedicated 24x7 support.	Recording, live streaming within domain, 250 participants. Advanced security & domain control, analytics & reporting, originality reports.
Value-add	Custom license provisioning service. Dedicated onboarding team. Weekly office hours. Quarterly presentations. Advanced level support.	Refer to Google Cloud with Services description documentation in response.	Manufacturer support is supplied	Monitor analytics & insights in security center dashboard. Unlimited originality reports.	Tierney is a Google-specialized training partner. Free PD from Google provided by Tierney. Four days onsite training for up to 25 attendees and up to 20 hrs. of remote PD via Tierney Lifeline Service.
Clarification requested 9/15/2020					

<p>List specific add-ons you offer</p>	<p>As Google's premier education partner, Amplified IT has more experience implementing Google G Suite Enterprise for Education (GSEFE) than any other vendor. We've worked with districts across North America, including but not limited to Jefferson County, KY; Indianapolis Public Schools, IN; Denver Public Schools, CO; Albuquerque Public Schools, NM; Loudon County, VA; Ottawa-Carleton District School Board, Canada; Halton School District Board, Canada; Newfoundland & Labrador School District, Canada; Douglas County, CO; San Francisco Unified, CA; Garland ISD, TX; York Catholic School District, Canada; San Bernardino Unified, CA; Portland Public Schools, OR; Round Rock ISD, TX; Riverside Unified, CA; Henry County, GA; Waterloo Region School District, Canada; Garland ISD, TX; and the Hawaii Department of Education.</p> <p>We look forward to providing the same superior service we've offered those to districts to yours. For our proposed implementation of Google G Suite Enterprise for Education, we offer the following benefits below at no additional cost:</p>	<p>See attached document</p>	<p>We are not offering any added services.</p>	<p>Currently we do not have many value-adds for G-Suite Enterprise for EDU. We do gain access to their admin console so we can provide one-off password resets and can also guide the customer on any additional admin console features. We can do a walk through of how to add licenses for them if they are in need of that as well. It would really depend on the customer's needs as we do have a solutions architect on board who can assist with certain technical questions or any demos.</p>	<p>Tierney is a Google-specialized Training Partner. With qualifying purchase prior to 9/30/20, customer will qualify for free PD from Google and provided by Tierney. This includes four days of onsite training for up to 25 attendees and up to 20 hours of remote PD via the Tierney Helpline Service. Please see attached document of Google PD training options which we can discuss further after the order and customize to meet Poudre School District's needs. Please see attached brochure on what the Tierney Helpline entails. Tierney has a dedicated support team available Monday-Friday during business hours to assist with questions.</p>
<p>Delivery time</p>	<p>Currently we are seeing licenses be activated by Google in as little as 48 hours. However, we are currently advising our customers to plan for as much as 10 business days.</p>	<p>We can get the order processed and the licenses in your Admin Console within hours of Google releasing the offer to Dell.</p>	<p>Delivery will be after 9/30/2020</p>	<p>Lead time is currently heavily delayed. Approximately 5 days due to Google being backed up.</p>	<p>Approximately 5 business days</p>
<p>Are student licenses included in your bid?</p>	<p>All student licenses are free at a 1:10 ratio which means for each faculty license you can get 10 free student licenses.</p>			<p>This will include student licenses. As part of the promotion that Google is running through Sept 30, the student licenses are free.</p>	

Additional comments				If you end up going with SHI we will need an updated off domain email address for password reset, so a gmail or yahoo email address.	
Bid Exception		<p>Dell's proposal response for Google G Suite Enterprise for Education for Poudre School District R-1 is offered under the Master Price Agreement between Dell and the Midwestern Higher Education Commission, Agreement Number MHEC-07012015, including all amendments (the "MHEC Agreement") or its successor agreement. Any terms in IFB 21-680-003 or on a resulting Purchase Order from Poudre School District R-1 to Dell shall not be applicable. In the absence of a negotiated signed agreement, Dell's receipt of an Award or Purchase Order and subsequent performance in relation to this response shall be governed by and understood to indicate Poudre School District R-1 acceptance of the MHEC Agreement or its successor agreement. Should Dell be considered for an Award, Dell also agrees to negotiate in good faith mutually acceptable terms.</p>			