## Questions & Answers - 1

**Solicitation** 21-703-001 - Custodial Cleaning Services

Buying Organization Poudre School District

No	Question/Answer	Question Date
Q1	Question: Bid Form Question Shall vendors list their proposed total cost as a per square foot per month cost or annual cost per square foot?  Answer: Please list as square foot cleaned per month.	07/27/2020
Q2	Question: Current Contract  What is the current per square foot cost for janitorial services at these facilities?	07/27/2020
	Answer: These facilities are currently maintained in-house by the PSD custodial department.	
Q3	Question: Scope of Work  Are summer deep cleanings included under this contract? If so, please provide the scope of work for these services.	07/27/2020
	<b>Answer:</b> Summer deep cleaning will be performed in-house by the PSD Custodial Department. This includes yearly floor maintenance.	
Q4	Question: Proposal Response  Are bidders allowed to submit additional information with their response (e.g. information about their customer support program, employee training program, etc.)?	07/27/2020
	Answer: Service Providers may submit additional information/electronic documentation as part of their	
	bid response. If Service Providers wish to provide this information, it shall be submitted at the end of	
	the bid response noted as an exhibit or appendix.	
Q5	Question: Insurance Requirement	07/27/2020
	Our insurance agent has indicated there isn't any exposure or need for Professional Liability Coverage and we would like to know if the District is willing to waive this requirement?	
	Answer: Professional Liability coverage will not be required for this solicitation. Updated insurance	
	language has been provided in Addendum 1.	
Q6	Question: Cleaning Rags/towels It was mention yesterday that the district will be providing cleaning supplies such as cleaning rags to the awarded service provider. Will they be colored coded to prevent cross contamination? How or who will take the responsibility to get them launderd? Lastly, can it be an option for the service provider to provide their own rags?	07/28/2020
	Answer: The service provider may choose to provide their own rags. If this is preferred by the service	
	provider, please clearly indicate this on your bid response. PSD can supply different colors of rags.	
	PSD Delivery Services will transport used rags to PSD laundry once per week and return clean rags to each facility.	

No	Question/Answer	Question Date
Q7	Question: Events or meetings after hours It is stated in the IFB of the working hours, if there happens to be meetings or events at any of the sites mentioned in the IFB after hours is that workable? Where employees of the awarded service provider can work around the event or meeting.  Answer: Events can be worked around in the stated working hours. Working hours can be moved later, if needed. There is the possibility of an event going until 12:00am, once per month, at JSSC only. There will be about a one-hour clean-up after this event ends.	07/28/2020
Q8	<ul> <li>Question: RFP Question</li> <li>1. The total sqft of sites, given on page 29 is 207,150. Cleanable is listed as 162,150. Are we to price it per sqft using the gross of 207,150 or cleanable of 162,150?</li> <li>Answer: Price based on square footage cleaned, or 162,150 (per month). Specific facilities that vary from listed square footages in Exhibit B are indicated in Addendum 1, question 3.</li> </ul>	07/28/2020
Q9	Question: Why these locations? Why are you bidding out these sites at this time?  Answer: Most of these sites are support sites. The success of this contract will determine if PSD considers more contract services down the road at other locations.	07/28/2020
Q10	Question: Pricing questions Can we show different prices per square foot for the different locations?  Answer: Yes. The revised bid form provided with Addendum 1 shall be completed and submitted with Service Provider's bid response. Please provide explanation for differing prices at different locations.	07/28/2020
Q11	Question: RFP Questions  1.Regarding 2.42.2: Is the district willing to negotiate potential price increase(s) for optional extension years of the agreement?  2.Regarding 3.2.1: Is the district expecting an entire and complete list of current and past clients of the bidder? This can be lengthy information; will the district consider the completion of 8.0 Reference Form a sufficient response?  3.Regarding 5.0 Bid Form: Will the district allow submission of price per sq ft per facility?  Answer: Please see responses to Q12, Q13, and Q14.	07/28/2020
Q12	Question: 2.42.2 Extension Years Pricing Regarding 2.42.2: Is the district willing to negotiate potential price increase(s) for optional extension years of the agreement?  Answer: As stated in section 2.42.2, Pricing will remain fixed and firm for the initial term and all extensions of the Agreement.	07/28/2020
Q13	Question: 3.2.1 Client List - References Regarding 3.2.1: Is the district expecting an entire and complete list of current and past clients of the bidder? This can be lengthy information; will the district consider the completion of 8.0 Reference Form a sufficient response?  Answer: Eight (8) total references will suffice, preferably long-term, ongoing contracts. References for one-time clean or emergency cleans are not necessary if references for long-term contracts are provided.	07/28/2020

No	Question/Answer	Question Date
Q14	Question: 5.0 Bid Form  Regarding 5.0 Bid Form: Will the district allow submission of price per sq ft per facility?	07/28/2020
	<b>Answer:</b> Yes. The revised bid form provided with Addendum 1 shall be completed and submitted with Service Provider's bid response. Please provide explanation for differing prices at different locations.	